

# Q3 FY 2022-23 NARRATIVE FINANCIAL ANALYSIS FUND 26 – FRIENDS OF PEAK TO PEAK (January 1, 2023 – March 31, 2023)

# **FUNDRAISING**

## **Fundraising Revenues**

- Annual fund donations in Q3 were \$139K, or 84% of budget. YTD, they were \$152K, or 91% of budget.
- Innovation fund donations in Q3 were \$0. YTD, they were \$500, or 3%.
- Athletics and activities revenues in Q3 were \$7K, or 17%. YTD, they were \$10K, or 23%.
- Ongoing fundraising revenues in Q3 were \$19K, or 37% of budget. YTD, they were \$42K, or 81%.
- > Other donations and major gifts in Q3 were \$6.4K, or 36%. YTD, they were \$14K, or 77%.
- > Total fundraising revenues in Q3 were \$172K, or 35% of budget. YTD, they were \$218K, or 45% of budget.

## **Fundraising Expenses**

- Annual fund expenses in Q3 were \$216, or 22% of budget. YTD, they were the same.
- Gala expenses in Q3 were \$3K, or 6%. YTD, they were the same.
- > Run for the Peak expenses in Q3 were \$1K, or 24%. YTD, they were the same.
- Ongoing fundraising expenses were \$1.4K in Q3, or 6% of budget. YTD, they were \$10K, or 45%.
- > Other fundraising expenses were \$6K in Q3, or 26% of budget. YTD, they were \$9.5K, or 44%.
- > Total fundraising expenses were \$11.2K in Q3, or 10% of budget. YTD, they were \$24K, or 20% of budget.

#### **Fundraising Net Revenues**

> Total fundraising net revenues in Q3 were \$161K, or 43% of budget. YTD, they were \$195K, or 52% of budget

## **SCHOLARSHIP FUND**

# **Scholarship Fund Revenues**

- > Scholarship Fund donations in Q3 were \$450, or 1%, YTD, they were the same.
- > Community First Foundation (CFF) realized gains in Q3 were (\$1.5K), or -3% of budget. YTD, they were \$4K, or 8%.
- > CFF unrealized gains in Q3 were \$78K, or 312% of budget. YTD, they were (\$3K), or -11% of budget.
- > Total scholarship fund revenues in Q3 were \$77K, or 60% of budget. YTD, they were \$2K, or 1%.

## **Scholarship Fund Expenses**

- > Scholarship fund expenses in Q3 were \$0. YTD, they were the same.
- Awarded scholarships in Q3 were \$0. YTD, they were \$19K, or 29%.
- > CFF investment management fees were \$3K in Q3, or 22%. YTD, they were \$6.5K, or 44% of budget.
- > Total scholarship fund expenses in Q3 were \$3K, or 4% of budget. YTD, they were \$26K, or 32%.

## **Scholarship Fund Net Revenues**

- ➤ Total scholarship fund net revenues in Q3 were \$74K, or 157% of budget. YTD, they were (\$24K), or -51% of budget.
- ➤ The 2021-22 beginning fund balance for the scholarship fund was \$1.4 million. At the end of Q3, the ending scholarship fund balance was \$1.5 million, slightly lower than the budgeted \$1.56 million.

## **FUND BALANCE**

## **Fund 26 Fund Balance**

- > Fund 26 total net revenues of \$234K were generated in Q3, or 56% of budget. YTD, they were \$171K, or 41%.
- The 2021-22 beginning fund balance for Fund 26 was \$1.52 million. At the end of Q3, the ending Fund 26 fund balance was \$1.75 million, which is higher than the budgeted \$1.59 million.

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Q3 2022-23 FINANCIAL REPORT January 1, 2023 - March 31, 2023	2021-22 Q3	% of Budget	2021-22 YTD	% of Budget	2021-22 BUDGET	2022-23 Q3	% of Budget	2022-23 YTD	% of Budget	2022-23 BUDGET	Explanatory Notes	
January 1, 2023 - March 31, 2023		Zaagot		Zaagot					Zaagot	202021		1
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FUNDRAISING REVENUES												
Annual Fund Donations	\$ 48,401	29.2%	\$ 222,402	134.0%	\$ 166,000		22.3%	\$ 198,725	94.6%	\$ 210,000	Annual fund campaign donations	
Annual Gala and Auction Revenues	\$ 100,925	67.1%	\$ 100,925	67.1%	\$ 150,500		96.8%	\$ 120,951 \$ 31,150	96.8%	\$ 125,000	Auction & gala revenues, sponsorships, innovation fund donations	
Innovation Fund Donations Run for the Peak Revenues	\$ 25,510	127.6% 0.0%	\$ 26,656 \$ -	133.3% 0.0%	\$ 20,000 \$ 39,000		122.6% 0.0%	\$ 31,150 \$ 125	124.6% 0.4%	\$ 25,000 \$ 35,000	Innovation Fund donations	
Athletics & Activities Fundraising Revenues	\$ 867	2.0%	\$ - \$ 8,526	19.8%	\$ 43,000		4.2%	\$ 10,602	106.0%	\$ 10,000	Run for the Peak donations and sponsorships Banner sponsorships, dine outs, golf outing and designated A&A donations	
Ongoing Fundraising Revenues	\$ 39,650	77.7%	\$ 57,401	112.6%	\$ 51,000		25.9%	\$ 10,002	85.6%	\$ 70,000	Gift cards, spirit wear, calendars, other designated and fundraising revenues	Transportat
Other Donations and Major Gifts	\$ 4,420	26.0%	\$ 10,620	62.5%	\$ 17,000		35.6%	\$ 20,200	112.2%	\$ 18,000	Other major gift donations, memorial gifts	Transportat
OTAL FUNDRAISING REVENUES	\$ 219,773	45.2%	\$ 426,529	87.7%	\$ 486,500		45.3%	\$ 441,700	89.6%	\$ 493,000	Total fundraising revenues	Ī
UNDRAISING EXPENSES												1
Annual Fund Expenses		0.0%	\$ 232	23.2%	\$ 1,000	\$ -	0.0%	\$ 216	86.4%	\$ 250	Annual fund campaign promotional expenses	1
Annual Gala and Auction Expenses	\$ 52,573	104.1%	\$ 53,236	105.4%	\$ 50,500	\$ 48,566	91.6%	\$ 51,519	97.2%	\$ 53,000	Annual gala and auction expenses	
Run for the Peak Expenses		0.0%	\$ 500	12.2%	\$ 4,100	\$ -	0.0%	\$ 1,000	18.2%	\$ 5,500	Run for the Peak event expenses	
Athletics & Activities Fundraising Expenses		0.0%	\$ -	0.0%	\$ 16,000		0.0%	\$ -	0.0%	\$ 5,000	Banner sponsorships, dine outs, golf outing, other A&A expenses	
Ongoing Fundraising Expenses	\$ 966	4.6%	\$ 9,065	43.2%	\$ 21,000		27.6%	\$ 12,766	127.7%	\$ 10,000	Gift cards, spirit wear, calendars, other ongoing fundraising expenses	
Other Expenses	\$ 4,350	20.7%	\$ 9,847	46.9%	\$ 21,000	\$ 2,796	17.5%	\$ 12,251	76.6%	\$ 16,000	General admin expenses and credit card fees	-
TOTAL FUNDRAISING EXPENSES	\$ 57,889	51.0%	\$ 72,880	64.2%	\$ 113,600	\$ 54,124	60.3%	\$ 77,753	86.6%	\$ 89,750	Total fundraising expenses	-
TOTAL NET FUNDRAISING REVENUE	\$ 161,884	43.4%	\$ 353,649	94.8%	\$ 372,900	\$ 169,297	42.0%	\$ 363,947	90.3%	\$ 403,250	Total fundraising net revenue	
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SCHOLARSHIP FUND REVENUES					30	IOLARONIP	FUND					
Peak Scholarship Fund Revenues	\$ -	0.0%	\$ -	0.0%	\$ 47,000		0.0%	\$ 450	2.3%	\$ 20,000	Scholarship fund donations	
CFF Realized Gains (Losses)	\$ 31,568	57.4%	\$ 193,111	351.1%	\$ 55,000		12.8%	\$ 11,178	20.3%	\$ 55,000	Realized gains or losses on scholarship fund and AP fund	
CFF Unrealized Gains (Losses)	\$ (147,479)			-1025.7%	\$ 25,000		262.6%	\$ 62,823	251.3%	\$ 25,000	Unrealized gains or losses on scholarship fund and AP fund	
OTAL SCHOLARSHIP FUND REVENUES	\$ (115,911)	-91.3%	\$ (63,322)	-49.9%	\$ 127,000	\$ 72,708	72.7%	\$ 74,451	74.5%	\$ 100,000	Total scholarship fund revenues	
SCHOLARSHIP FUND EXPENSES												Ī
Scholarship Fund Expenses		0.0%	\$ -	0.0%	\$ 250		0.0%	\$ -	0.0%	\$ 250	Expenses to solicit scholarship fund donations and credit card fees	
Awarded Scholarships	\$ 19,540	29.6%	\$ 45,565	69.0%	\$ 66,000		37.7%	\$ 44,000	66.7%	\$ 66,000	Scholarships awarded to selected P2P students	
CFF Investment Management Fees	\$ 3,749	25.6%	\$ 11,412	77.9%	\$ 14,652		22.5%	\$ 9,801	66.9%	\$ 14,652	Community First Foundation investment management fees	4
TOTAL SCHOLARSHIP FUND EXPENSES	\$ 23,289	28.8%	\$ 56,976	70.4%	\$ 80,902	\$ 28,165	34.8%	\$ 53,801	66.5%	\$ 80,902	Total scholarship fund expenses	<u> </u>
TOTAL SCHOLARSHIP FUND NET REVENUES	\$ (139,200)	-302.0%	\$ (120,298)	-261.0%	\$ 46,098	\$ 44,543	233.2%	\$ 20,650	108.1%	\$ 19,098	Total scholarship fund net revenues	
TOTAL BEGINNING SCHOLARSHIP FUND BALANCE	\$ 1,818,935		\$ 1,800,033		\$ 1,800,033	\$ 1,485,627		\$ 1,509,520		\$ 1,509,520	Beginning scholarship fund balance	
TOTAL ENDING SCHOLARSHIP FUND BALANCE	\$ 1,679,735		\$ 1,679,735		\$ 1,846,131	\$ 1,530,170		\$ 1,530,170		\$ 1,528,618	Ending fund balance for scholarship fund	
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GRAND TOTAL FUND 26 NET REVENUES	\$ 22,684	5.4%	\$ 233.351	55.7%	+ \$ 418,998	UND 26 TOTA \$ 213,840		\$ 384,597	91.1%	\$ 422.348	Total fundraising and scholarship fund net revenues	+
TOTAL FUND 26 TRANSFER OUT TO FUND 11	\$ 22,064	J.47/0	\$ 233,331	JJ.1 /0	\$ 351,500		30.070	\$ 20,814	J1.170	\$ 383,250	Transfer out of Fund 26 net fundraising to Fund 11 P2P general fund	‡
FUND 26 NET REVENUES AFTER TRANSFER	\$ 22,271		\$ 210,849		\$ 67,498			\$ 363.783		\$ 39,098	Total Fund 26 Friends net revenues less Friends transfer to Fund 11	‡
TOTAL BEGINNING FUND 26 BALANCE	\$ 22,271		\$ 1.894.209		\$ 2.082,787			\$ 1.589.816		\$ 1.589.816	Fund 26 beginning fund balance	†
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OTAL ENDING FUND 26 BALANCE	\$ 2,105,058		\$ 2,1U0,U58		\$ 2,150,285	a 1,955,599		p 1,955,599		\$ 1,028,914	Fund 26 ending fund balance	1